Condo Report

SEATTLE / EASTSIDE ANNUAL REVIEW



PUBLISHED JANUARY 2023

a review of condominium real estate activity in 2022



SEATTLE CONDOS

community	# sold	# sold avg. \$ per sq ft		% sold at or above list price	% sold in first 10 days	median sale price	
West Seattle	261 🔱 -8%	\$554	7%	69%	58%	\$500,000	1 6%
South Seattle	148 በ 8%	\$493	11%	75%	53%	\$597,000	1 24%
Madison Park & Capitol Hill	672 🔱 -10	% \$688	6%	65%	50%	\$520,000	() 8%
Queen Anne & Magnolia	458 🔱 -23	% \$625	6%	63%	50%	\$485,000	U -1%
Downtown-Belltown	586 🔱 -32	% \$40	() -20%	61%	47%	\$650,000	U -1%
Ballard & Green Lake	524 🔱 -119	\$611	11%	67%	59%	\$480,000	7%
North Seattle	320 በ 8%	\$515	17 %	63%	56%	\$458,000	19 %
Richmond Beach & Shoreline	110 🔱 -149	% \$496	1 21%	77%	61%	\$780,000	1 60%
Lake Forest Park & Kenmore	79 🔱 -25	% \$427	18%	74%	68%	\$390,000	17 %
ALL SEATTLE	3,158 () -15	% \$640	1 4%	66%	53%	\$520,000	6%

Percent changes are year-over-year

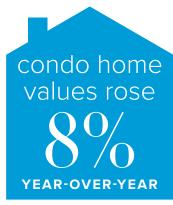
EASTSIDE CONDOS

community	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price	
Eastside South (S of I-90)	219 🔱 -41%	\$527 17%	70%	71%	\$550,000 🕥 5%	
Mercer Island	42 🔱 -509	\$554 6%	71%	71%	\$674,000 🕥 13%	
West Bellevue (W of 405)	199 🔱 -479	\$937 10%	55%	61%	\$980,000 🕥 9%	
East Bellevue (E of 405)	348 🔱 -309	\$606	71%	68%	\$626,000 🕥 24%	
East of Lake Sammamish	398 🔱 -18%	\$526 19%	70%	70%	\$663,000 🕥 14%	
Redmond	169 🔱 -289	\$568 10%	69%	69%	\$655,000 🕥 4%	
Kirkland	323 🔱 -429	\$734 17%	73%	69%	\$650,000 🕥 10%	
Woodinville	538 🔱 -8%	\$544	78%	63%	\$529,000 🕦 23%	
ALL EASTSIDE	2,236 ()-309	\$616 () 15%	71%	67%	\$620,000 13%	

Percent changes are year-over-year

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Condo Report



to a median of \$560,000

68% OF CONDOS SOLD AT OR ABOVE THEIR LIST PRICE

THERE WERE

9%

fewer new condo listings than in 2021



2022YEAR IN REVIEW

Seattle condos saw a *Median Sale Price* increase of 6% (to \$520,000) and Eastside condos saw a 13% increase (to \$620,000) in 2022. 53% of Seattle condos and 67% of Eastside condos sold in the first ten days on the market. This growth is larger than what we saw in 2021, which hopefully is some good news to anyone thinking of selling a condo in 2023. It seems that demand for urban living may be returning.

66% of Seattle condos and 77% of Eastside condos sold at or above their listed price. Those listings that sold in the first 10 days on the market went for an average of 1% and 4% above their list price, respectively.

On the Seattle side, Shoreline and Lake Forest Park condos saw about a 20% increase—and on the Eastside, Sammamish and East Bellevue condos carried the day with 19% and 23% increases—in *Median Sale Price*.

Overall, condos get our award for "ones to watch." They remain a bright spot in terms of affordability when compared to single family homes, especially on the Eastside. Compare the \$620,000 median sale price of a condo to the \$1,525,000 median home price and it's clear condos are a great first rung of the property ladder that might get attention in 2023.



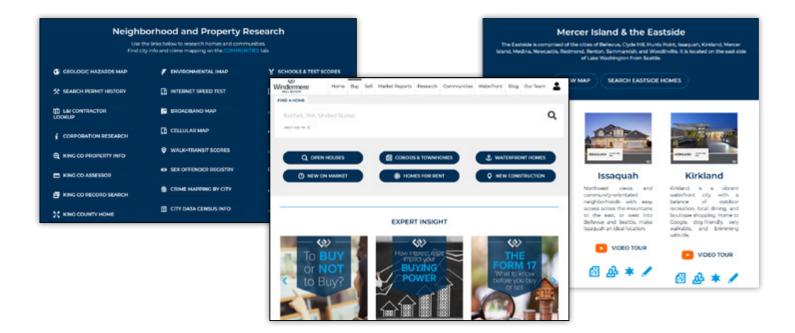
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How have these latest market trends affected your home's value?

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analysis.



